



BOARD BULLETIN

September 20, 2013

Airport Fuel Sales on the Rise

The Airport's jet fuel sales have risen steadily since obtaining the authority to sell via the Federal contract effective April 1, 2013. Below please find a comparison of the five (5) month period from April-August 2013 versus the same time period in 2012:

	Apr-Aug 2012	Apr-Aug 2013	% Change
Jet Fuel Sales (gallons)	16,055	34,092	112%

The sharp increase in jet fuel sales has increased revenues for the Airport which reduces its dependence on local property tax dollars.

Senior Meals Caterer Exceeding Expectations

The new senior meals catering company (Punchy's based in Concord) is exceeding the expectations of both staff and clients. Based on qualitative feedback from staff and those served by the program, the meal quality has significantly improved from the previous caterer. Additionally, the caterer's customer service and responsiveness to issues/concerns have been outstanding.

Inmate Housing Revenue Update

Currently, there are nine (9) inmates in the Stanly County Jail under the State's Misdemeanant Confinement (SMC) program. The County is reimbursed \$40 per day by the State for these inmates. These inmates will be incarcerated between 90 and 180 days.

Based on the County's cost to house, feed and provide medical care for these inmates at an average direct cost of \$11.30 per day, the County is realizing net revenue of approximately \$28.70 per day for each inmate.

The County budgeted to receive \$125,000 in revenue from this program for FY 13-14. To date just over \$24,000 has been realized. Based on this trend, the County is projected to receive \$144,000 in revenue. As information, there are currently 87 inmates housed at the jail facility. The jail's rated capacity is approximately 150 inmates.

Health Insurance Gainsharing Update

A health insurance gainsharing system was approved by the Board for FY 13-14 to encourage employees to be more educated consumers of their healthcare. With increased accountability and responsibility, employees also have the opportunity to share in the desired outcome of reduced costs and savings.

The program requires 80% of any annual savings be maintained by the County and 20% be distributed equally to each employee who is active on the County's health insurance plan for all of FY 13-14.

Below please find the savings data for the first two (2) months of the fiscal year. Additionally, the savings data for the same time periods in FY 11-12 and FY 12-13 has been provided as a means of comparison.

	FY 11-12 July-Aug	FY 12-13 July-Aug	FY 13-14 July-Aug
Group Health Savings (Revenues in Excess of Expenditures)	(\$8,038)	\$176,502	\$108,904

Although the savings to date are not as significant as last fiscal year, the results are encouraging. Staff will continue to provide tools to assist employees with generating additional savings for the County.

Upcoming Meetings & Events

EDC Meeting	Monday, September 23 6:00 PM EDC Conference Room
Stanly COG Liaison Mtg.	Tuesday, September 24 6:30 PM Locust @ The Fresh House
Regular Board Meeting	Monday, October 7 7:00 PM Commons Meeting Room