



# Board Bulletin

June 13, 2014

## ***Expenditure and Revenue Summary***

As of May 31, 2014, revenues during the eleven (11) month period from July-May were trending below the target percentage. The County's actual revenues through May were at 87.52% of budget. At this same time last year, the County had received and booked 91.87% of its amended budget revenue. Further, in FY 11-12 the County had received and booked 92.24%.

Sales tax revenue as well as revenue attributed to sales and services (e.g. EMS fees) are trending below target. EMS calls for service were higher in May than any previous month in the past five (5) years so it is anticipated revenues will increase over the next 30 days.

The County's expenditures through April are trending below target at 89.00%. At this same time last fiscal year, the County had expended 88.97% of its amended budget. Further in FY 11-12, the County had spent 89.77%.

The County's fund balance available for appropriation as of May 31 was at 29.89% of expenditures. Fund balance at this same time last fiscal year was at 33.96%. In FY 11-12, the fund balance as a percentage of expenditures at the end of May was 25.45%.

The County's General Fund cash position as of May 31, 2014 was \$1.57 million (7.9%) less than it was as of May 31, 2013 but is still \$3.30 million (22.0%) greater than May 2012.

Keep in mind, the County spent \$2 million of its reserves in mid-May for the purchase of the Oakboro sewer treatment plant and St. Martin Rd. waterline. Without this expenditure, available cash and fund balance would have been more favorable than 2013.

Lastly, a total of \$276,503 in lapse salary savings has been realized through May 23.

## ***Fiscal Year 13-14 Sales Tax Update***

Sales tax revenues for April 2014 (June report) were \$193,202 (34%) lower than March 2014 (May report). Further, the April 2014 sales tax revenue amount was \$246,339 (40%) less than April 2013.

The primary reason the County's sales tax revenue decreased so drastically was the fact that a total of \$576,000 in refunds were processed to non-profit entities. The refund amount for April 2014 was larger than the previous 13 months of sales tax refunds combined.

Non-profit entities such as the hospital, Pfeiffer, Gray Stone Day School, the Stanly County School system, etc. are eligible to be fully reimbursed for all sales tax paid for goods and services. These entities have three (3) years to claim these reimbursements. As such, the total refunds processed this month may have been for goods or services these aforementioned entities made in 2013 or even 2012.

When comparing sales tax results for the period between July and April of FY 13-14 versus the same time period in FY 12-13, revenues are down \$172,000 (3%). However, barring any additional refunds of this nature, staff is confident this gap will close over the remaining two (2) months.

## **Upcoming Meetings & Events**

### **Recessed Board Meeting**

Monday, June 16  
5:00 PM  
Manager's Conf Room