



# BOARD BULLETIN

August 2, 2013

## ***Economic Development Update***

**Active Projects** – The current number of active projects is eighteen (18). There was one (1) new, active project lead in the past 30 days. The lead for the project was self-generated by the EDC staff. Further, two (2) formerly active projects are now inactive. The current active projects represent the potential for at least \$325 million in new investment and approximately 800 jobs.

There were four (4) additional projects added to the suspect list during the past 30 days. Two (2) of these leads was generated by the Charlotte Regional Partnership, and two (2) of the leads were generated by the NC Dept. of Commerce.

There were a total of five (5) meetings/site visits with prospective businesses in the past 30 days.

### ***Other Initiatives/Activities*** –

- EDC staff met with the Stanfield town council on July 2 to discuss possible incentives for an active project.
- The EDC Board met on July 9 at Stanly Community College. The Board received a presentation from Dr. Kays regarding the proposed Advance Manufacturing and Industrial Technology (AMIT) program.
- On July 24, the EDC Director attended Centralina Workforce Development’s local Job Link meeting.
- EDC staff attended the Charlotte Regional Partnership’s Board of Directors meeting on July 31.
- On August 1, staff met with an agency that specializes in developing marketing strategies and materials. The EDC plans to specifically target existing industry with information to raise awareness of the EDC’s programs and services. The strategies will include social media and website enhancements.

These efforts are part of the EDC’s goal to revamp and upgrade its business retention and expansion program. The Board of Commissioners appropriated an additional \$30,000 in the FY 13-14 budget to help accomplish this goal.

## ***PBH FY 12-13 – 4<sup>th</sup> Quarter Report***

PBH (now Cardinal Innovations Healthcare) has provided the County with its FY 2012-2013, fourth quarter financial and output performance report. The report provides a glimpse into how many Stanly County residents are served, the program/services being accessed and the amount of funding associated with the services.

From July 1, 2012 to June 30, 2013 a total of 4,331 consumers were served. This number reflects a duplicate count given numerous individuals have been served in multiple program areas. A total of 64% (N = 2,777) of the clients were served by outpatient treatment services.

Approximately 30% of the County’s local funds (\$51,625) were utilized to provide indigent clients with medications. Approximately \$49,000 was spent to provide mental health crisis services via clinical or mobile access.

Daymark and Monarch were the top two (2) providers with respect to numbers served. Meanwhile, Monarch and GHA were the top (2) providers with respect to paid claims.

## ***Prescription Drug Card Savings***

As of June 30, 2013, Stanly County citizens have saved \$100,000 with the NACo prescription drug card program. This equates to an average savings of \$1,921 per month. The program was implemented by the Commissioners in March 2009.

As of June 30, over 5,650 individuals have utilized the card (duplicate count) and over 19,600 prescriptions have been discounted with an average price savings of \$5.09 (17.2%).

### ***Upcoming Meetings & Events***

<b>Regular Board Meeting</b>	Monday, August 12 7:00 PM Commons Meeting Room
<b>NCACC Annual Conference</b>	August 22-25 Greensboro – Convention Ctr.
<b>Stanly COG Meeting</b>	Tuesday, August 27 6:30 PM Red Cross Baptist Church